

# **Using Organizational Theory and Leadership to Make Evidence-Based Decisions**

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# DNP Essentials

## American Association of Colleges of Nursing (AACN)

- Eight essential skill sets defined
- Backbone structure for basic competency
  - (AACN, 2006)



# DNP Essential II

## Organizational and Systems Leadership for Quality Improvement and Systems Thinking

- Assess organizations
  - Identify system issues
  - Facilitate change in clinical practice
- (AACN, 2006)



# Organizations Need Nurse Leaders

To translate scientific findings into practice and initiate organizational change

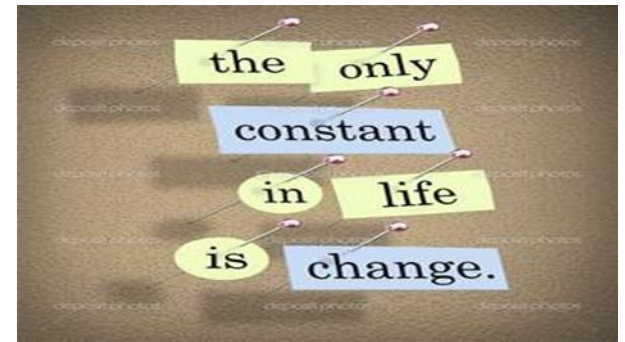
Assess organization as a whole

Divide into individual sections

Visualize as a working conglomerate of systems

Identify how each works together to make the whole run smoothly

Identify gaps, weaknesses and strengths



# Organizational Theory

## Study of an Organization

- Behavior
- Characteristics
  - Within their own environment
- Organization's Definition
  - Collection of people, networks, functions
  - Collectively working
  - Achieve outcomes when all work smoothly
    - (Bolman & Deal, 2008; Borkowski, 2009; Johnson, 2009)



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# Leadership



- **Webster – capacity to lead; act of leading**
  - (Webster, 2012)
- **Successful leaders must look forward, consider various scenarios and circumstances**
  - (Deckard, 2009)
- **Covey’s Formula**
  - Inspire Trust - by modeling character and ability/trusting others
  - Clarify Purpose – communicate clearly and frequently, ownership
  - Align Systems - mean what you say, actions speak
  - Unleash Talent - encourage creativity, promote ideas
    - (Covey, 2007)



# Framing an Organization

“set of tools for insight”

## Structural

architecture

## Human Resource

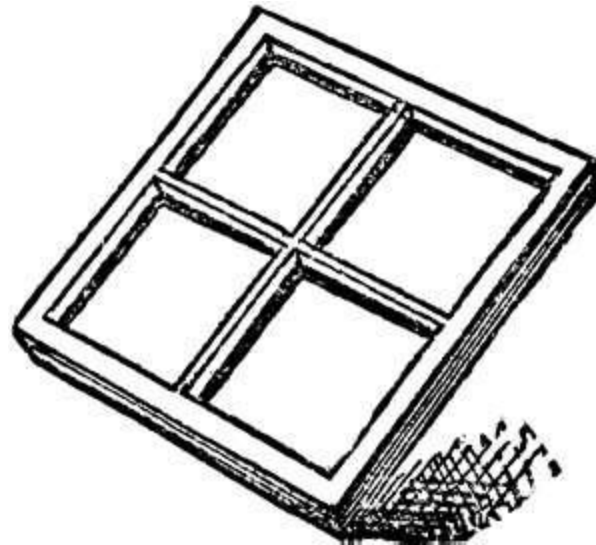
people

## Political

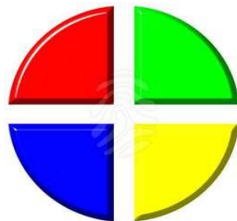
resources/agendas

## Symbolic

meaning/vision



Multiple views/ different perspectives  
Window, lens, blueprint, map



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# Framing a Project

## Use of a Framework as a lens

- **Provides a systematic approach**
  - examine organization
  - form ideas
  - engage stakeholders
  - implement systems changes
  - application of evidence
- (Bolman & Deal, 2008; Chou, 2011).





# Framing a Project

## Frames are charts or plots

- Navigate the domain
- Visualize surroundings
- Choosing the right tools
- Stay focused



- (Bolman & Deal, 2008)



# Structural Frame

## Assess the Organizations Architecture

- Study the design of the organization
- Review company polices and rules
- Know roles and responsibilities
- Identify organizational goals



# Structural Frame Assumptions

## Guide the Organization:

- ❖ **Achieve goals and objectives**  
Which design works best
- ❖ **Increase efforts by specialization/division**  
Divide tasks for efficiency
- ❖ **Coordination and Control**  
Increased efficiency and decreases ambiguity
- ❖ **Discourage personal agendas/extraneous pressures**  
Personal agendas can derail a project
- ❖ **Fit is imperative**  
The organization must be capable of accomplishing the goals of a project
- ❖ **Analysis and restructure if necessary**  
Ongoing evaluation and reboot if necessary  
(Bolman & Deal, 2008)



# Structure Types

- **Most organizations are viewed as structures**
  - **Organizational charts**
    - **Vertical – typical hierarchy (pyramid)**
      - **Coordination & control from top down**
      - **Specific rules and policies**
      - **Focus is on results not process**
      - **Efficient but all must be willing to follow directives**
    - **Straight line – lateral or horizontal**
      - **Coordinated effort**
      - **Meetings**
      - **Task forces**
      - **Coordinating roles**
  - (Shortell & Kaluzny, 2011)



# Project and Structure

## Vertical Structure

- Desires Direction
- No input



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## Lateral Structure

- Leader and staff desire input



# Structural Frame as a Blueprint

## Project Structure

- Align with goals of organization
- Correspond to environment



# Tasks, Technology & Environment

## Identify

- Project Goals
- Roles
- Relationships
- Coordination
- Tools
- Space



# Clarity

## Avoid:

- Ambiguity breeds confusion
- Misdirection of resources
- Misdirection of energy



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# Structure – Postpartum (PP) Support Project

- **Respect the structure**
- **Planning**
- **Stakeholders**
- **Value Alignment**
- **Geographic**
- **Roles- communication**



# PP support project continued...

- Time Frame
  - GANTT
- Budget
  - Realistic budget
- Technology
- Staff



# Human Resource Frame Assumptions

- ❖ Organizations serve human needs
- ❖ People and Organizations need each other
- ❖ Fit – important for both

- (Bolman & Deal, 2008; Johnson, 2009)



# Human Resource Frame

## Organizations and Humans Interconnect

- Relationships between organizations and people
- Belief is a two-way street

## Leadership can either motivate or alienate

(Bolman & Deal, 2008; Griffin & Moorhead, 2011)



# Human Resource Assumptions

- ❖ Know the internal and external stakeholders
- ❖ Discussion Points
  - ❖ New projects/programs can increase productivity, revenue and quality of care
    - ❖ Stakeholder Buy-in
- ❖ Fit is most important – must fit people in organization
- ❖ Identify support
- ❖ Balance needs of participants and the organization



# Human Resource Frame & PP Support

## Example - Postpartum Support Group

- Stakeholder meetings with OB personnel
- Formal presentation
- Informal discussion
- Generation of ideas and buy-in
- The project leader needed staff/they needed the project



# Political Frame

## Power

Formal

Informal



## Managing Conflict

Competing agendas

Negotiation



# Political Frame Assumptions

- ❖ Organizations – coalitions of individuals and interest groups
- ❖ Variations - values, interests, beliefs, perceptions
- ❖ Difficult decisions – scarce resources
- ❖ Conflict secondary to scarce resources and core differences
- ❖ Goals & decisions > bargaining/negotiations
  - ❖ (Bolman & Deal, 2008)





# Blueprinting the Political Terrain

**Map political landscape**  
**Network**  
**Form coalitions**  
**Be prepared for roadblocks**



# Setting the Agenda

- **Project Leader – clearly delivers agenda**
- **Identifies fit with the organization**
- **Troubleshoots competing agendas**
- **Will resources be allocated?**
- **Bargaining and negotiations**
  - Interference of daily activities
  - Cost vs. benefit



# Political Agenda & PP Support

- **Know Organizational agenda/competing agendas**
  - Postpartum depression was a concern
- **Present the evidence**
  - Decreased PPD linked with support
  - Increased satisfaction rates
- **Anticipation**
  - Usually about money/resources
- **Strategize**
  - Presented budget
  - Implications for increased satisfaction of pp moms/publicity
  - Negotiated time and space



# Symbolic Frame

**Shaping culture in an organization/community  
with the meaning behind the mission statement**

**Inspirational methods:**

- Symbols
- Stories
- Rituals

(Bolman & Deal, 2008)



# Symbols

Good?



# Symbolism

**Better**



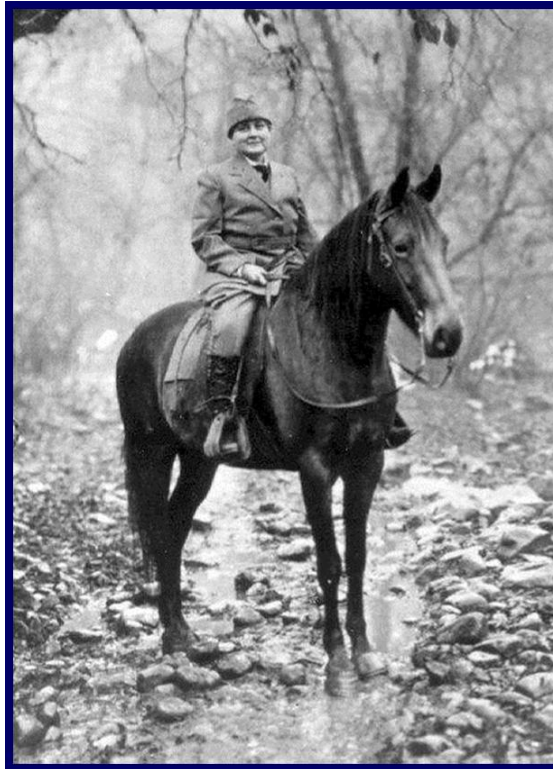
# Symbolism

Better yet?



# Mrs. Mary Breckinridge

## Frontier Nursing Service





# Symbolism

**Evoke passion with symbols**

**Tells the story**

**Include community**

- **Community outreach, PSAs**

**Utilize cultural meaning**

- **Cultural impact of project**



# Symbolic Frame Assumptions

- ❖ **Meaning is most important**
- ❖ **Activity and meaning**
- ❖ **Meaning of Symbols**
- ❖ **Events and Processes**
- ❖ **Culture is bonding**
  - ❖ **Uniting with purpose**



• (Bolman & Deal, 2008)



# Framing the DNP Project Assignment

- Evaluate current organization/practice
- Identify areas in need
- Review the evidence
- Develop a plan



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# CHANGE

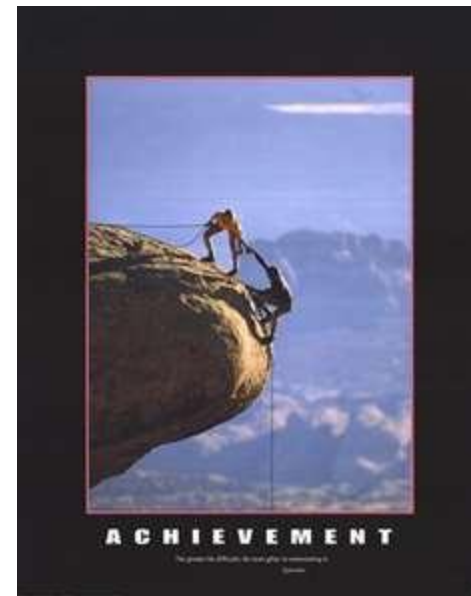
- Policy Changes
- Evidence based protocols
- Evaluation



# Implications

## Implications and significance

- Practice change
- Quality improvements
- Leadership
- Education
- Research
- Publication/Presentations
- Advancement



# QUESTIONS

Discussion



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